

BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

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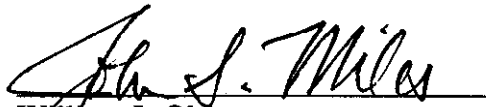
POSTAL RATE COMMISSION
OFFICE OF THE SECRETARY
Docket No. R2000-1

POSTAL RATE AND FEE CHANGES, 2000)

ASSOCIATION OF PRIORITY MAIL USERS, INC.
INTERROGATORIES AND REQUESTS FOR
PRODUCTION OF DOCUMENTS TO
UNITED PARCEL SERVICE (APMU/UPS-1-2)
(June 19, 2000)

Pursuant to sections 25 through 27 of the Postal Rate Commission rules of practice, the Association of Priority Mail Users, Inc. ("APMU") hereby submits the following interrogatories and document production requests.

Respectfully submitted,



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CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document upon all participants of record in this proceeding in accordance with Section 12 of the Rules of Practice.


John S. Miles

June 19, 2000

APMU/UPS-1.

This question pertains to the total volume of packages and parcels that UPS accepts within the United States for second-day domestic delivery.

- a. What percentage pays the UPS published rate?
- b. What percentage pays a net rate that is lower than the published rate; *i.e.*, receives a rebate or discount constituting an effective discount?
- c. Of those packages and parcels that pay a net rate below the published rate, what is the average reduction from the published rate?
- d. What is the least amount of discount or rebate that UPS gives when it negotiates a contract with a shipper?
- e. What percent of packages for second-day delivery are delivered by UPS on or before the second-day; *i.e.*, what percent achieve the service standard?

APMU/UPS-2.

This question pertains to the total volume of packages and parcels that UPS accepts within the United States for domestic delivery using its 3-Day Select service.

- a. What percentage pays the UPS published rate?
- b. What percentage pays a net rate that is lower than the published rate; *i.e.*, receives a rebate or discount constituting an effective discount?
- c. Of those packages and parcels that pay a net rate below the published rate, what is the average reduction from the published rate?
- d. What is the least amount of discount or rebate that UPS gives when it negotiates a contract with a shipper?
- e. What percent of packages for second-day delivery are delivered by UPS on or before the second-day; *i.e.*, what percent achieve the service standard?